

MBA PROGRAMMES









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OUR MBA CANDIDATES

The MBA learning experience is greatly enhanced by the sheer diversity of our candidates. Our MBA candidates come from a range of sectors, industries, backgrounds, countries and cultures. Their unique experiences can help you to develop a deeper understanding of business on a global scale.

Candidates join our MBA programmes to achieve a number of professional goals.

They may plan to start a new business, move into a more senior strategic role, or improve the performance of their current company. Candidates may also plan to change their job function, sector, or move to another country. Typically, our candidates will have a minimum of three years of substantive experience managing budgets, people or projects.

MESSAGE FROM THE ASSOCIATE DEAN

Studying an MBA is a transformational career move.

At the University of Liverpool, we accelerate this transformation.

At the University of Liverpool Management School, our MBA programmes will enable you to develop and excel as leaders and managers and to make an extraordinary impact in your career. In whatever setting you aspire to make a positive difference as a leader, our MBA programmes will build on your foundation expertise and skills and extend them to give you the capabilities, confidence and tools you will need.

You will develop as an effective strategic leader, with the understanding to manage and address key challenges of the world of work. For example, how to deal with:

- Complex competing priorities
- Ambiguous information
- Uncertain outcomes
- Difficult decision making.

Our MBA programmes also focus on your personal development, allowing you to understand your individual potential to inspire and lead with passion and integrity. Whatever your ambition and motivation, our MBA programmes will support you in realising and achieving your goals.

We believe that optimum learning occurs when you are exposed to multiple opportunities to experiment and test new concepts – not just in a classroom, but when you experience real-world applied contexts and scenarios. That's why a key element of our programme design is action learning. Our MBAs encompass a mix of 'hands-on' activities that provide you with the opportunity to apply and master your learning. We collaborate with industry and business leaders to provide you with experiential site visits, technology-based decision simulations, peer-to-peer collaboration and case consultancies.

We are constantly innovating in our programmes to enhance learning outcomes and the student experience. Following consultation with MBA candidates and businesses, we have introduced two new modules:

- Marketing in the digital age
- Sustainable supply chain management.

We will be your partners in learning throughout the programme and throughout your career, committed to and proud of your success.

Join us at the University of Liverpool and begin your journey of transformation.



Dr John ByromAssociate Dean, MBA Programmes

HOW YOU CAN MAKE THE CHANGE WITH AN MBA FROM LIVERPOOL

Your MBA

We offer two unique programmes:

- the Liverpool MBA, to accelerate your strategic leadership capabilities
- the Football Industries MBA, founded over 25 years ago, it's the original, world-leading programme tailored to the challenges of the global football industry.

Globally ranked

The University of Liverpool Management School has been recognised as one of the top business schools for on-campus MBA programmes from across the globe. For an eighth consecutive year, our Liverpool MBA has been awarded **Tier One status in the 2024 CEO Magazine Global MBA rankings.**

The campus based Football Industries MBA features in the **top 20 SportBusiness Postgraduate Course Rankings in 2024.**

Study at a leading Management School

The University of Liverpool is part of the Russell Group of Universities – acknowledged as the UK's leading establishments for excellence in teaching and research. We hold the gold standard of 'triple-crown' accreditation from the AACSB, AMBA and EQUIS. This means our MBA candidates receive top quality teaching and access to global connections.

A holistic approach to your development

Our MBA programmes will expose you to core management opportunities including:

- Designing and implementing strategy
- The power of data analysis. Our Bloomberg suite resembles a professional trading floor, offering access to industry leading data, research and news in real time
- Building and investing in teams and allocating organisational resources
- Innovating in processes, platforms and culture
- Leading with presence and authenticity.

To help you become the manager, leader or entrepreneur you want to be, we will help you to develop the self-awareness, emotional intelligence and interpersonal skills which enable you to understand, inspire, motivate and influence others.

Connect with industry

We collaborate with local and global industry and business partners to provide you with learning opportunities through top industry guest speaker sessions, optional European study trips, site visits and consultancy based projects to accelerate learning and enhance your networks.

Thrive in a city where talent is recognised and nurtured

Liverpool is the perfect place for your transformation journey.

This is a city with a world-class reputation and a global dream. A city that has helped shape the world, home to musical icons and unrivalled sporting success, this is a place where innovation and pioneering thinking thrive. And it's a city that we're proud to be partnered with, both on a local level and as we stand side by side to extend our joint influence worldwide.

CONNECT WITH INDUSTRY

As a globally connected School, we offer you a wealth of opportunities to work with local, national and international business leaders.

The School is uniquely placed at the heart of the Liverpool business community with industries including digital and creative services, wealth management, biotechnology, pharmaceuticals, shipping and logistics and automotive. The region is also home to Premier League football clubs Rugby League clubs, the famous Grand National and world class golf courses.

Consultancy based projects

Consultancy based projects provide the opportunity to apply your knowledge and leadership skills and to gain experience in a different sector and/or job function.

You can compete for these opportunities through the extensive networking offered on the MBA.



Consultancy based projects take place during the summer and take around three months to complete.

The city is your classroom

Liverpool is among the UK's most entrepreneurial cities with a thriving and vibrant business scene. With an eclectic mix of multinational and global companies, start-ups and thriving SMEs, you are in an excellent position to put into practice your skills, training and management thinking through a consultancy based project.

We create opportunities for you to work closely with a range of sectors across the Liverpool City Region, from creative, pharmaceutical, tech and finance industries, plus charities, social enterprises, football and sports clubs.

As well as further developing your business acumen, the project will expand your professional network, helping to form new relationships that will benefit you throughout your career.

Recent examples of consultancy based projects undertaken by our MBA candidates include:

- Investigating cultural influences on consumer behaviour in Toronto's dynamic real estate market
- Streamlined maritime civil engineering projects delivery through earned value analysis using connect business insights
- Lower League, Higher Impact? The economic impact of Tranmere Rovers FC on its local community.

UNIQUELY
PLACED AT THE
HEART OF THE
LIVERPOOL
BUSINESS
COMMUNITY

03 How you can make the change with an MBA from Liverpool

CONNECT WITH INDUSTRY (continued)

Top industry leaders delivered to your classroom

Be inspired by the range of guest speakers invited from industry. Improve your understanding of business issues and career development strategies as senior executives and managers from the private, public, third sector, venture capitalists, entrepreneurs and philanthropists share their own management and leadership philosophies.

We create the opportunity and environment for you to connect with speakers and industry experts through informal networking events and experiences throughout your MBA journey

Recent speakers include:

- Rekha Karna
 Executive Director, J.P. Morgan Morgan
 and MBA Alumna
- Mark McClennon MBE
 Global CIO, Burberry and Alumnus
- Norman Molyneux
 Executive Chairman, KPMG | Acceleris
 and ULMS Advisory Board Member
- Faye DyerCEO, ACC Liverpool
- Susan Black
 Director of Communications, Liverpool FC
- Paul BarberCEO at Brighton & Hove Albion FC
- Yvonne HarrisonCEO at Women in Football

Mentoring and networking

We offer access to a global network of MBA alumni who volunteer their time to be mentors through our MBA Alumni Mentoring Programme. Candidates are encouraged to apply and in turn to become mentors themselves. Recent mentors come from organisations including Marks & Spencer, HSBC, KPMG and Deloitte.

In addition, the MBA offers opportunities to find mentors using our extensive network of alumni, guest speakers and industry connections. We encourage candidates to make the most of the networking events and opportunities on offer across Liverpool and wider business communities to connect with mentors who can offer a range of support. We support you in developing confidence through our professional development masterclasses, enhanced by the experiential opportunities during your MBA journey to meet with and learn from academics, leaders, sector experts and entrepreneurs.



Networking with guest speakers has opened doors for expanding my professional connections. These interactions have facilitated access to opportunities and relationships that may not have been readily available otherwise.

Vaibhav Varshney Liverpool MBA, 2023

Study trips

Gain a deeper understanding of business and industry management in an economic and social context with our study trips, including an optional European destination. Expand and deepen your network through connecting with sport, business and our alumni.

Field trips in previous years have included:

- Jaguar Landrover Automotive Liverpool, UK
- Pirelli Headquarters Milan, Italy
- Santiago Bernabéu Stadium- Madrid, Spain
- Everton and Liverpool Football Clubs, UK
- Handlesbanken London, UK
- Standard Chartered, London, UK
- UEFA and FIFA Headquarters in Nyon and Zurich, Switzerland
- FC Barcelona Museum, Spain.



ALUMNI COMMUNITY

The University of Liverpool Management School has more than 35,000 graduates spread across the world, allowing MBA candidates and alumni to develop links with like-minded professionals.

Be inspired by our MBA alumni who are realising and achieving their goals whether that be setting up their own business or working for organisations such as:

- KPMG
- Women in Football
- Jaguar Land Rover
- The Premier League
- Proctor and Gamble
- Liverpool FC.

The School's dedicated Alumni Engagement Manager can help you to maximise the value of your MBA once you graduate by offering you access to exclusive developmental webinars, events both in the UK and overseas and free access to the University libraries and online journals.





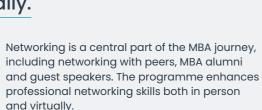


CAREER AND LEADERSHIP DEVELOPMENT SUPPRT

We want to help you realise your career aspirations, connect with fellow candidates, experts, academics and the wider business community, becoming members of our thriving MBA alumni community and making a difference globally.

The Programme offers:

- One to one individual coaching from our dedicated MBA Coach
- Tailored psychometric assessment with guided feedback
- Masterclasses and workshops: Interventions designed to develop the skills and attributes required to make an impact as future leaders. In addition, practical sessions to enable confident navigation of recruitment processes to leverage MBA learning into the work place
- Peer learning pods: Your peer pod offers support, feedback and encouragement in networking, career planning and decision making
- Access to a wide range of online careers resources to support career decisions, job searches and recruitment processes.



Careers support doesn't end when you graduate from your MBA programme. You are a lifelong member of the MBA community and we encourage you to stay connected and in turn become mentors to the next generation. You will also benefit from access to a wide range of careers and professional development support, advice and webinars up to five years after you've graduated.

For more information about the programme, please email **E: ulmsmba@liverpool.ac.uk**



Bernie Lyons Career and Professional Development Coach



A fantastic, often under-utilised, resource that helped me to direct the next stage of my career, understand the job market and improve my applications.

Liam Parkin Liverpool MBA, 2022

TEACHING AND LEARNING SUPPORT

We encourage you to discuss and debate contemporary business issues and to draw on your own experience.

Explore how business challenges can be addressed by considering real case studies of international organisations. Virtual business simulation exercises will ask you to make strategic financial, marketing and HR decisions as a team. You will interpret the stock market and other relevant information and assess the real time impact of your choices on business performance.

You'll put theory into practice to solve real crisis management scenarios through action learning sets, formulating new business proposals and presenting solutions to business leaders. For example, Football Industries MBA candidates take part in a management game simulation at a local football club as part of their 'Becoming a Football Executive' module. This module helps candidates to develop self-awareness, strategic networking and crisis management skills.

You will have access to personalised learning support which covers study skills and English language skills. Academic advice and mentoring are provided by your Academic Advisor and the alumni network.

I enjoyed the Business Management Simulation.

It is a powerful tool which brings together skills such as strategic thinking, financial acumen, marketing and sales, operation management, teamwork and collaboration, decision making and problem-solving.

Zaman Rafiei Liverpool MBA, 2023



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THE LIVERPOOL MBA

Full-time

Programme Code: September - MBA/HS
Major Code: September - BLBA
Programme Length: 12 months (1 year)

Part-time

Programme Code: MBA/HS/P
Major Code: BLBA
Programme Length: 24 months (2 years)

Programme contact:

Programme Coordinator E: ulmsmba@liverpool.ac.uk T: +44 (0) 151 795 3718

ENHANCE
YOUR EXPERTISE,
STRATEGIC LEADERSHIP
CAPABILITIES AND
INCREASE YOUR SELF
AWARENESS AS A
LEADER.

Programme overview

The Liverpool MBA is designed to extend your existing expertise, build strategic leadership capabilities and increase your self awareness as leader.

You'll build a deeper understanding of core business and management disciplines and learn how they link together strategically and operationally.

Through compulsory and optional modules, the programme will expose you to core management and leadership challenges, including:

- Designing and implementing strategy
- Using the power of data analysis to anticipate, rather than follow
- Building and investing in teams and allocating organisational resources
- Innovating in processes, platforms and culture
- Navigating the politics of power
- Leading with presence and authenticity.

We focus on enhancing your understanding of organisational dynamics – people, power, politics and systems – and on gaining new analytical skills to identify, dissect and solve complex business problems. We also focus on you as a leader and the development of your personal capabilities to lead and drive change.

Where it takes you

Our alumni have transformed their careers, working in senior functional and general management positions across a wide spectrum of business sectors within Liverpool, the North-West and around the world – from consultancy to construction, engineering to retail.

Many of our alumni have started their own businesses, realising their passion for new technologies that provide safe drinking water to communities, driving better outcomes in health solutions, and many other life transforming initiatives.

Some of our recent graduates are working at:

- Accenture
- Amazon
- BarclaysCapgemini
- CSL Segirus
- Deliveroo
- Deloitte
- Deutsche Bank
- EY
- Goldman SachsHewlett-Packard

- Jaguar Land RoverKPMG
- LawDebenture
- Lloyds TSB/Capita groups
- Oracle
- PriceWaterhouseCoopers (PwC)
- Procter & Gamble
- William Hill.



Programme structure

The programme consists of 10 compulsory and two optional modules followed by a consultancy based project or a dissertation.



This MBA allowed me to adapt for today and prepare me for all that is coming my way.

Steve Malone Liverpool MBA, 2023

Semester 1 compulsory modules

There are six Compulsory Modules Leadership, Management and Organisation ULMS847 – 10 credits

Discover how individuals, groups and organisations interact to impact culture, ethics and performance. This module helps you develop as a reflective manager and leader.

Managing Financial Resources

ULMS701 - 10 credits

What are the financial responsibilities of organisations to their various stakeholders? This module explores how financial resources can be managed to add value and optimise shareholder wealth.

Strategy and Organisation

ULMS822 - 10 credits

Organisational strategy is at the heart of understanding managerial decision making.

This module explores how different environments have affected a range of organisations and their strategies.

Strategic Management Simulation

ULMS774 - 10 credits

Competing in teams, candidates learn how to deal with complex, often incomplete information, in fast paced environments. The module demonstrates how the decisions they make across finance, strategy and resourcing have tangible impacts on the performance of their organisation.

Marketing in the Digital Age

ULMS842 - 10 credits

This module puts diversity, inclusion, sustainability and responsible marketing at the forefront of modern marketing practices. Candidates will gain insights into the power of inclusive marketing, understand the vital role of sustainability and embrace responsible marketing practices.

Sustainable Supply Chain Management

ULMS843 - 10 credits

This module will equip candidates on the core concepts of supply chain management that will include different types of supply chains, the role of inventory management and the relevance of embracing lean and agile strategies.

Semester 2 compulsory modules Governance and Sustainability

ULMS718 - 10 credits

Through a range of diagnostics, expert feedback, masterclasses, practice and practical exercises, candidates gain a deep understanding of themselves as individuals, team members, potential leaders, managers and learners.

Candidates benefit from coaching and 1:1 mentoring from senior practitioners across a range of sectors and industries.

Innovation and Entrepreneurship

ULMS704 - 10 credits

Through guided sessions and guest speakers, candidates are exposed to the issues and dilemmas in 'doing' innovation and entrepreneurship in practice.

International Business and the Global Environment ULMS849 – 10 credits

In today's global economy, understanding issues around location and international strategy is critical. This module helps candidates assess the implications of internationalisation of business activities.

Management Consulting in Practice

ULMS850 - 10 credits

Gain first hand practical experience in management consulting. In teams candidates work on live projects for a client organisation to develop practical skills in project management, teamwork, data analysis and oral and visual communication.

THE LIVERPOOL MBA (continued)

Semester 2 optional modules*
Candidates select two of the following modules: **Advanced Corporate Finance and** Financial Management 10 credits **Effective Human Resource** Management 10 credits Strategic Branding 10 credits Advanced Analytics for **Business 10 credits**

*Optional modules will be run dependent upon viability/candidate numbers and resources.

Summer compulsory

Consultancy Based Project or Dissertation 60 credits

In the summer term candidates work on either a dissertation or consultancy based project.

Consultancy Based Project ULMS823

The consultancy based project allows candidates to work on a live business challenge for an organisation. Pulling together the latest research in the field, candidates will use these findings to develop solutions and strategies for the client organisation.

Dissertation ULMS706

The dissertation allows candidates to delve into an area of their choice to gather and synthesize the state-of-the-art research and contemporary issues in the field.

For details of the part-time programme structure please contact us **E: ulmsmba@liverpool.ac.uk**

Programme structures are subject to review. For the most up-to-date information visit the website.





THE FOOTBALL INDUSTRIES MBA

Full-time

Programme Code: MBA/FBI Maior Code: HIFI

Programme Length: 12 months (1 year)

Programme contact:

Programme Coordinator E: ulmsmba@liverpool.ac.uk T: +44 (0) 151 795 3718

Programme overview

The Football Industries MBA is the only MBA in the world dedicated to football and sports. Study with us and you'll gain a critical awareness of football issues and the wider sports world, enabling your holistic development as a football or sports executive.

The programme combines the core MBA curriculum created by our world class faculty that includes modules in leadership, managing financial resources and marketing alongside specialist football modules.

The football specific curriculum has been designed by our academic staff from the Centre for Sports Business, a leading hub for sports business research and practice who bring expertise and industry experience from sports analytics, economics, governance and finance.

If you want to kick-start your career in football management or up your game in the sports business, this programme is for you!

The Football Industries MBA is one of the top 20 sports business courses in the world as featured in the 2024 SportBusiness Postgraduate Rankings.

You'll receive vocational training for the industry, including the Becoming a Football Executive module and a Sports Operations Management module. The broader skills you'll acquire include analysis, problem solving, creativity and decision-making. The Becoming a Football Executive module will also strengthen your career management skills and hone your interpersonal and communication abilities..

You'll be based in Liverpool within the North-West of England, a hotbed for football clubs, organisations and other sports. These organisations are accessible as laboratories to put theory into practice.

Where it takes you

The Football Industries MBA is at the centre of one of the best existing global networks in the football industry. From around the globe, alumni are working for football and sports clubs, governing bodies, media and commercial organisations as well as running their own business.

Recent graduates are now working in the following organisations:

- Adidas

- Celtic FC
- England Netball
- European Broadcasting UnionSantos Laguna [Mexico]
- Everton FC
- FC Bayern Munich
- FC Seoul [South Korea]
- Gremio FBPA [Brazil]

- London Lions
- Asian Football Confederation
 Manchester City FC
- Chinese Football Association
 Nike

- FC Colo-Colo [Chile]
- Liverpool FC

- Rugby Football Union
- Scottish Professional
- Football League
- The [English] Football League The Premier League
- UEFA
- Women In Football.

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THE FOOTBALL INDUSTRIES MBA (continued)

Programme structure

The 12-month, full time programme consists of 11 compulsory and one optional module followed by a consultancy based project or a dissertation.

Semester I compulsory modules There are six compulsory modules Football Economics and Analytics

ULMS804 - 10 credits

Candidates will explore the economics of a range of core issues including the football players' and managerial labour markets, the economic design of leagues and the demand for and supply of football across different media.

International Football Industry

ULMS763 - 10 credits

The module develops a critical understanding of the structure and organisation of football across different international settings. It examines the role and influences of major stakeholders including federations, leagues, clubs, players and their agents and consumers. The supply of and the demand for football form part of the module's analysis.

Leadership, Management and Organisation ULMS847 – 10 credits

Discover how individuals, groups and organisations interact to impact culture, ethics and performance. This module helps you develop as a reflective manager and leader.

Managing Financial Resources

ULMS701 - 10 credits

What are the financial responsibilities of organisations to their various stakeholders? This module explores how financial resources can be managed to add value and optimise shareholder wealth.

Strategy and Organisation

ULMS822 - 10 credits

Organisational strategy is at the heart of understanding managerial decision making.

This module explores how different environments have affected a range of organisations and their strategies.

Marketing in the Digital Age ULMS842 – 10 credits

This module puts diversity, inclusion, sustainability and responsible marketing at the forefront of modern marketing practices. Candidates will gain insights into the power of inclusive marketing, understand the vital role of sustainability and embrace responsible marketing practices.



Having Paul Barber, the CEO of Brighton & Hove Albion FC as a guest speaker was truly inspiring. It exemplified how effective management plays a vital role in continually professionalising the industry.

Jose Conca Football Industries MBA, 2023



Semester 2 compulsory modules Becoming a Football Executive ULMS824 – 10 credits

This module is key to the MBA programme in its focus on the development of the whole person. As well as an emphasis on the football job market the module involves a football management simulation that enables candidates to critically reflect on their performance in a high-pressure situation.

Football and Finance ULMS724 - 10 credits

How do you solve football's finance? This module provides candidates with an understanding of club and league finance; current regulations and licensing; ownership structures and development finance; and the importance of sound financial management to the successful implementation of strategy.

Innovation and Entrepreneurship ULMS704 – 10 credits

Through guided sessions and guest speakers, candidates are exposed to the issues and dilemmas in 'doing' innovation and entrepreneurship in practice.

International Business and the Global Environment ULMS849 – 10 credits

In today's global economy, understanding issues around location and international strategy is critical. This module helps candidates assess the implications of internationalisation of business activities.

Sport and the Law ULMS721 - 10 credits

This module introduces candidates to the ways in which domestic, European and international law affect the sports industries. It considers how the law is a fundamental force in driving the development of regulation in sport internationally and how long-standing practices can be challenged in the courts.

Semester 2 optional modules

Candidates select one of the following modules:

Sports Operations Management ULMS829 – 10 credits

This module focuses on the theory, principles and practice of managing sports operations and events. Guest speakers and visits to clubs allow candidates to develop an awareness of the practical, regulatory and legal issues

involved in running major sporting events.

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Advanced Analytics for Business ULMS885 – 10 credits

Critically evaluate reports and data analysis produced by different functional and operational specialists.

Identify how data and analytics can be used to support decision making and learn how to effectively articulate and explain results.

Summer compulsory

Consultancy Based Project or Dissertation 60 credits

In the summer term candidates work on either a dissertation or consultancy based project.

Consultancy Based Project ULMS823

The consultancy based project allows candidates to work on a live business challenge for an organisation. Pulling together the latest research in the field, candidates will use these findings to develop solutions and strategies for the client organisation.

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Dissertation ULMS706

The dissertation allows candidates to delve into an area of their choice to gather and synthesise the state-of-the-art research and contemporary issues in the field.

If you already hold an MBA or have good experience in the industry and would like to study the football specific modules only, we offer a Certificate in Business Administration (Football Industries).

Programme structures are subject to review.

For the most up-to-date information visit liverpool.ac.uk/management/study/mba/



The most rewarding element of the course is definitely the teachers we have.

For our football-specific modules, our teachers have worked in the football industry and are able to provide candidates with firsthand and private information we would have never gotten otherwise. This has allowed us all to gain an in-depth understanding of the industry as well as moulding us to be the positive change needed in the industry.

The alumni of the course are also very impressive and always willing to lend a hand when needed.

Sarah Faiz

Football Industries MBA, 2023

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THE LIVERPOOL **EXPERIENCE**

Live and study in a world class location

If you join our on campus programmes, you'll find yourself living in a unique city full of character, with a global reputation for sport, music, architecture and a wealth of culture for you to explore.

The city has been rated highly in a number of surveys including:

- Ranked number 7 in the world for the Time Out Best Cities in the World for 2024
- Number one in StudentCrowd's 'Best Student Cities 2023' league table against more than 70 UK cities including Manchester, Newcastle upon Tyne and Leeds.

The University campus is located in the heart of the city of Liverpool, close to major transport

Liverpool is also one of the most cost-effective student cities in the UK. For information about living costs visit liverpool.ac.uk/accommodation/ find-accommodation/

For more information on life in the city. visit liverpool.ac.uk/about

MBA candidate community

Each year our MBA candidates form lasting friendships and build a supportive global network. The MBA candidate community meets regularly, following a calendar of social events.

Our candidates take advantage of all that Liverpool has to offer – from eating out to visiting bars, theatres and art galleries, to enjoying the lively music scene.

Accommodation

With a wide range of University and private accommodation available, there are options to suit all budgets. International MBA candidates are guaranteed university accommodation on campus provided you apply no later than 31 July.

For more information about accommodation, visit liverpool.ac.uk/accommodation/ find-accommodation/



What makes Liverpool truly special is its people. The locals, often referred to as "Scousers." are incredibly warm and friendly and have a unique sense of humour that's both endearing and welcoming.

Zaman Rafiei Liverpool MBA, 2023



ENTRY REQUIREMENTS

Professional experience

MBA candidates are normally expected to have a minimum of 3 years of substantive managerial experience (post-degree) in the private or public sector.

Relevant experience includes the management of budgets, projects or people.

Standard entry qualifications

Candidates will normally be expected to hold a 2:1 Honours degree (which may be in any discipline) from a UK university, or an equivalent professional qualification from a similar non-UK institution.

Non-standard entry

Non-standard entry relates to applicants who may not hold a degree or the required degree classification. We encourage applications if you have:

- Significant management experience (more than 5 years). Relevant experience includes the management of budgets, projects or people
- Below 2:1 or no formal university degree
- Evidence (not necessarily within the last 5 years) of continued professional development including accredited training courses and/or learning and development courses
- Evidence of English Proficiency should this not be your first language.

For more information on acceptable forms of proficiency and scores required go to liverpool.ac.uk/international/applying/entry-

Each application is considered on a case by case basis and will include a separate process to standard entry candidates. Please note that there are a limited number of non-standard entry places available on our MBA programmes.

Therefore, early programme applications are advised. For more details, go to liverpool.ac.uk/ management/study/mba/

Country specific information

For more information on entry requirements for specific countries, visit liverpool.ac.uk/study/

International qualifications will be evaluated in line with the National Academic Recognition Information Centre (UK ENIC) guidelines.

English language requirements

Applicants must meet the required level of English.

GCSE Grade C

IELTS

6.5 (with a minimum of 6.0 in each band)

International Baccalaureate Standard Level (Grade 5)

Hong Kong use of English AS level C

INDIA Standard XII

National Curriculum (CBSE/ISC) -75% and above in English

Accepted State Boards - 80% and above in English

WAEC

C6 or above

Cambridge Proficiency

C6 or above

Please see liverpool.ac.uk/study/international/ countries for a full list of qualifications we will accept as evidence of your English language ability

GMAT score

A GMAT score is not a mandatory requirement; however, we do encourage candidates who have undertaken the examination to submit their scores for consideration alongside other criteria during the admissions process.

We look for a balanced score across all components of the GMAT and will only accept scores which are still valid (attained within the last 5 years) by the time of entry to the programme.

Our institution is listed as University of Liverpool, University of Liverpool Management School and the programme codes are:

- The Liverpool MBA (full and part-time) ZCC-MW-92
- Football Industries MBA (full-time) ZCC-MW-77

Fees and scholarships

Our fees are some of the most competitive in the Russell Group and among triple-accredited business and management schools. In addition, Liverpool is one of the most cost-effective student cities in the UK.

For the most up-to-date details of our fees, please visit our website.

We offer a number of generous scholarships and bursaries for our MBA programmes. For the very latest information, visit liverpool.ac.uk/

There are also a number of additional scholarships available through the University and external bodies. For more information, visit liverpool.ac.uk/study/ postgraduate/finance

APPLYING ONLINE

The easiest way to make an application is online: liverpool.ac.uk/management/study/mba/

If you are unable to apply online, you can download a copy of the Postgraduate Application Form from the University's website at liverpool.ac.uk/study/postgraduate-taught/ applying/offline

Support with your application

In some countries, we work with local representatives who can provide more information and help you with the application process.

For further details, please visit liverpool.ac.uk/ study/international/countries



Required information

You will need to submit copies of the following documents with your application:

- University transcripts
- Degree certificate
- Evidence of English Language proficiency (EU and international applicants only)
- Personal statement
- One current employment reference
- Current CV
- Official, authenticated translations of these documents if they are not in English.

Please note that photocopies and scanned documents are acceptable at application stage. However, originals will be required should your application be successful.

References should be provided by the applicant and should be on University/Company letter headed paper, signed and dated. You will receive acknowledgement of the receipt of your application.

Deadlines

For further information about entry requirements and the application process, please contact the MBA Team.

E: ulmsmba@liverpool.ac.uk T: +44 (0) 151 795 3718



CONTACT US

If you have any questions about our MBA programmes, our MBA Team will be able to advise: E: ulmsmba@liverpool.ac.uk T: +44 (0) 151 795 3718

Online

Attend our webinar series to learn more about the benefits of MBA study at Liverpool and meet staff and candidates. If you'd like the opportunity to email a student from your country, or a successful MBA graduate, please contact us.

Meet Us In-country

We have local representatives in a number of countries who can provide you with more information about our MBA programmes.

On Campus

Visit our open evening events at the Management School to experience our innovative teaching techniques and meet academic staff, candidates and alumni.

Visit our events web page for more details liverpool.ac.uk/management/study/mba/meet-us

Online: liverpool.ac.uk/management/ study/mba/

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